**Hawkins Inc**

**ROUTE SALES DRIVER**

**ABOUT THE JOB**

The **Route Sales Driver** (or Technical Sales Rep) position combines sales, customer service, delivery, and travel throughout the assigned territory.  As part of a small, efficient, and flexible branch team, each team member is expected to be a strong contributor and help meet the objectives of safety, customer satisfaction and sales growth.  This position works independently – but help is always just a phone call away!  The work week is generally Monday through Friday with 10+ hour days and an occasional overnight route.

*Many aspects of this job – from driving to chemical handling to sales – are learned through paid on-the-job training!*

**Responsibilities**

* Call on existing and new customers to maintain and grow business through sales efforts, problem-solving and technical support of chemical products and equipment.
* Develop productive, productive relationships with new and existing customers.
* Efficiently and safely deliver chemical and other products to customers on a company truck (usually a 26,000 pound straight/box truck).
* Provide “hands-on” service of equipment, which may include visually inspecting, repairing and adjusting chemical feed equipment.
* Contribute to the overall operations and responsibilities of the branch office, include warehouse functions like shipping, receiving, inventory, etc.

**ABOUT YOU**

* High school diploma or equivalent
* Able to obtain and maintain a Class B CDL with Hazmat endorsement (must be 21+ to obtain) and a driving record that meets company requirements
* Able to pass a DOT physical and drug screening
* Strong communication skills and follow-through
* Prior sales experience or the ability to learn
* Basic computer and math skills
* Physically able to lift 50 pounds frequently and 75 pounds occasionally, safely operate a forklift, climb in and out of the truck and enter customer sites repeatedly, reach overhead and perform manual tasks, and work in all weather conditions indoors and outdoors in required PPE – all while following safety standards and requirements

**Click on the following link to apply to learn more and apply:**

<https://recruiting.ultipro.com/HAW1003HAWK/JobBoard/0e422649-c0e9-4ebe-b9a0-a4e1754f803a/Opportunity/OpportunityDetail?opportunityId=6b4670ac-6057-4550-9778-6b53a6d5cfb9&sourceId=be3b47fd-50ef-4a32-bfa4-41ad71139029>